



*Nutriad/Adisseo is a specialized leader in the development, manufacturing and commercialization of animal feed, aqua feed and drinking water additives worldwide. To strengthen our Business Unit Aquaculture in Dendermonde (Belgium), we are currently looking for a:*

## Global Product Manager Aquaculture Nutrition

### Job responsibilities

- Responsible for product management & marketing plan for a product range of aquaculture additives, ie. Aquaculture Programs: Digestion, Palatability, Specialty Nutrition, and Feed Quality
- Contribute to Solutions definition and development
- Steer short term R&D activities for the product portfolio in function of market requirements, working in close collaboration with the R&D teams in aquaculture as well as Nutriad/Adisseo product platforms
- Develop marketing tools to support sales, including application guidelines, leaflets, matrix values, technical presentations
- Accountable for product pricing architecture
- Establish training programs for sales teams & distributors
- Support product & sales internally (RTM, sales teams) and externally (distributors, key customers):
  - Product documentation for sales, distributors and customers
  - Product registration
  - Marketing tools
  - Support new product launches (in collaboration with RTM)
- Advise customers on the formulation, raw material sourcing, feed additive use and processing of aquafeeds for different species (shrimp, trout, tilapia, catfish, marine fish)
- Global coordination of product testing under field or lab conditions for the BU Aquaculture, in close collaboration with Regional sales teams, regional technical managers, and R&D team
- Support the registration of products in target countries in close collaboration with sales, regulatory and R&D teams
- Mine internal synergies among the different Nutriad/Adisseo product platforms



## Position in the organization, location

- Incorporated in the central team of the BU Aquaculture, reporting directly to the Global BU Director Aquaculture
- Working in close collaboration within the BU Aquaculture: R&D team, product managers, regional technical managers, sales managers
- Office locations: Nutriad Dendermonde and Kallo, Belgium

## Profile

- PhD or Master Degree (Agricultural Engineer or Biology degree with preference for MSc Aquaculture)
- Proven technical experience in aquaculture nutrition, preferentially as nutritionist in aquafeed milling or consultancy
- Experience in lab/field evaluation of feeds/ingredients in aquaculture
- Good understanding of raw materials, practical feed formulation and feed processing
- Dynamic personality
- Social & communicative
- Customer focused and target driven
- Organizational skills
- Fluent written/verbal communication skills in English (Dutch is a plus)
- Have the ability to work independently but nevertheless being a loyal team player
- Willing to travel intensively
- Good knowledge of MS Office

### Are you a Nutriad Match?

*We offer a challenging job in a dynamic company, with a competitive salary package in-line with your experience.*

*If you want to apply for this job, then please forward your CV and motivation letter to Mrs. Katja Kosolosky, Nutriad HR Manager: [katja.kosolosky@adisseo.com](mailto:katja.kosolosky@adisseo.com)*